

## Press Release

### Profit Warning

#### **BWT lowers earnings outlook for 2013**

- Outlook on net earnings lowered to € 10 million after roughly € 14 million in 2012

Mondsee, 10.10.2013. Continuing difficult market conditions in the market for public swimming pools in Germany and Austria weigh on earnings of the BWT Group in the current financial year over expectations. Lower income and one-time costs associated with necessary capacity adjustments as well as optimisation and reduction of company locations and the product portfolio will burden group net results in 2013 with € 4 million.

Therefore, the management board expects net earnings of € 10 million for the current financial year 2013 after € 14 million in the previous year. Consolidated revenues of the BWT Group are expected at around € 500 million for 2013.

Released for publication.

#### **About BWT**

The Best Water Technology Group is Europe's leading water technology company. BWT's 2,800 employees work to provide clients in private households, industries, commerce, hotels and municipalities with innovative, economic and ecological water treatment and technologies that ensure the highest standards of safety, hygiene and health in their daily contact with water. BWT offers modern treatment systems and services for drinking water, pharmaceutical and process water, water for heating, boilers and cooling, and water for air conditioning systems and swimming pools. BWT's R&D department uses state-of-the-art methods and the latest processes and materials to develop environmentally-friendly, cost-effective products. A crucial focus is on minimising the products' resource and energy consumption, thereby reducing CO<sub>2</sub> emissions. For more information on the Group, please visit: [www.bwt-group.com](http://www.bwt-group.com).

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